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CUSTOMER CONNECTION

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JM EAGLE INTRODUCES BLOCK PRICING ACROSS ALL PRODUCT LINES

JM Eagle is excited to be the first in the industry to present block pricing for the full line of plastic-pipe products.

Now available on the JM Eagle Web site, the block pricing book is the only one from a pipe manufacturer to extend block pricing beyond Waterworks. It includes Plumbing, Irrigation, Electrical and PE, and, due to JM Eagle's extensive product line, it is the only one that can.

"Block pricing from JM Eagle answers the call for a simplified, standardized quotation method," says Neal Gordon, JM Eagle vice president of marketing. "It also marks a new day in block pricing with schedules for the full range of plastic-pipe products."

JM Eagle will update customers periodically regarding current block pricing levels based upon market conditions.

The new book includes block pricing for its new Eagle Corr PE product. Designed for drainage applications, it is the only corrugated product of its kind to feature a dual

gasket for a watertight joint and the only one on a block pricing schedule. Even more important, JM Eagle is the only manufacturer that delivers a corrugated PE product on a truck with PVC.

"JM Eagle block pricing makes it faster, simpler and more convenient to price projects and jobs, so customers should refer to it with every order," says Gordon. "And JM Eagle products are ready to ship at a moment's notice with a block pricing purchase order with Express Service Trucks running from most plants."



JM Eagle block pricing can be found on its Web site now at: <http://www.jmeagle.com/plastic-pipe/downloads/BlockPricing.html>

For more information, contact your sales representative at (800) 621-4404.